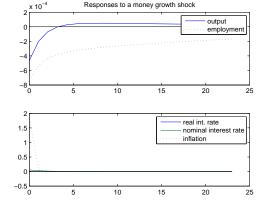
Dynamic Macroeconomics Chapter 9: Imperfectly flexible prices

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2 Price-setting under imperfect competition

• Effects of a monetary impulse in an economy with flexible prices:



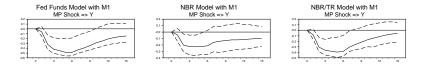
 \implies Monetary decisions have almost no real effects.

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- Evidence suggests that nominal prices are sticky in the short run:
 - Bils and Klenow (2004): Prices in the United States are changed on average every six months.
 - Alvarez et al. (2006): Prices in the euro area are changed on average every ten to twelve months.
 - \implies Monetary policy has influence on real variables in the short run.
 - \implies Ben Bernanke (Interview, June 2004):

The second issue is that these models [RBC models] abstract from sticky wages and prices and hence from the possibility of short-run deviations of output from full employment. They don't have any substantial role for stabilization policies. I believe that we live in a world where stabilization policy - stabilization of inflation as well as output - is sometimes needed.

• Effect of a monetary shock (Christiano, Eichenbaum and Evans, 1997)



 \implies Monetary shocks have relatively sizeable and persistent real effects.

- To model price-setting in macro models several approaches have been developed.
- Leading examples are:
 - Calvo pricing (Calvo, 1983)
 - Staggered wage setting (Taylor, 1979)
 - Quadratic adjustment costs (Rotemberg, 1982)
 - Menu-cost models (Akerlof and Yellen, 1985)

 \implies Most popular: Calvo pricing (and - increasingly - menu-cost models).

- We consider the supply side of the economy.
- There is one representative firm.
- This firm has monopolistic power.
- The firm produces good Q using input factors $X_1, X_2, ..., X_n$.
- To produce the good the firm has access to a production function:

$$Q = F(X_1, X_2, \dots, X_n), \ F' > 0, \ F'' < 0 \tag{1}$$

• The cost of production, *C*, are given by:

$$C = \sum_{i=1}^{n} W_i X_i \tag{2}$$

where W_i denotes the price of input factor X_i .

• The price of input factor X_i increases with X_i , i.e. we have:

$$W_i = W(X_i), \ W'(X_i) > 0 \tag{3}$$

• The firm faces a downward-sloping demand for its product:

$$P = P(Q), P'(Q) < 0$$
(4)

• The firm's maximization problem is given by:

$$\max_{Q,X_1,X_2,\ldots,X_n} PQ - C \tag{5}$$

s.t.

$$P = P(Q) \tag{6}$$

$$C = \sum_{i=1}^{n} W_i X_i \tag{7}$$

$$Q = F(X_1, X_2, \dots, X_n)$$
(8)

• The associated Lagrange function is given by:

$$\mathcal{L} = P(Q)Q - \sum_{i=1}^{n} W(X_i)X_i + \lambda \left[F(X_1, X_2, \dots, X_n) - Q\right]$$
(9)

• The first-order conditions are:

$$\frac{\partial \mathcal{L}}{\partial Q} = P + P'(Q)Q - \lambda = 0$$
 (10)

$$\frac{\partial \mathcal{L}}{\partial X_i} = -W_i - W'(X_i)X_i + \lambda F'_i = 0$$
(11)

• Combining the two first-order conditions yields:

$$\lambda = P + P'(Q)Q = MR = \frac{W_i + W'(X_i)X_i}{F'_i} = \frac{MC_i}{MP_i} = MC \quad (12)$$

with MC total marginal cost, MR marginal revenue

- *MP_i* is the marginal productivity and *MC_i* is the marginal cost of the *i*-th factor.
- So formally we have

$$MC = \frac{\partial C}{\partial Q} = \frac{\partial C}{\partial X_i} \frac{\partial X_i}{\partial Q}$$
(13)

$$MC_i = \frac{\partial C}{\partial X_i} = W(X_i) + W'(X_i)X_i$$
 (14)

$$MP_i = \frac{\partial Q}{\partial X_i} = F'_i \tag{15}$$

• For the price *P* we obtain:

$$P + P'(Q)Q = MC \iff P + \frac{\partial P}{\partial Q} \frac{Q}{P} P = MC \iff (16)$$
$$P\left(1 + \frac{\partial P}{\partial Q} \frac{Q}{P}\right) = MC \iff P = \frac{1}{\left(1 - \frac{1}{\varepsilon_D}\right)}MC$$

• with

$$\varepsilon_D = -\frac{\partial Q}{\partial P} \frac{P}{Q} \tag{17}$$

 \implies Interpretation?

• Substituting

$$\varepsilon_{X_i} = \frac{\partial X_i}{\partial W} \frac{W}{X_i} \tag{18}$$

we get

$$P = \frac{\left(1 + \frac{1}{\varepsilon_{X_i}}\right) W_i}{\left(1 - \frac{1}{\varepsilon_D}\right) F'_i}$$
(19)

 So the price P depends upon the unit cost of the factors of production W_i, their marginal productivities MP_i, the elasticity of their supply ε_{Xi} and the elasticity of the demand for the good ε_D.