



Lehrstuhl für Management kleiner und mittlerer Unternehmen & Entrepreneurship Univ.-Prof.in Dr. Friederike Welter



# **DOKTORANDENKURS - SoSe 2016**

## "CONTEXTUALISING ENTREPRENEURSHIP AND SMALL BUSINESSES"

## LSF-Nummer: 1051609981

**Course content and aims**: Entrepreneurship and small business activity take place in various contexts: industries, social contexts such as neighbourhoods, families and networks; spatial and institutional contexts and history. Researchers often underestimate the influence of contextual factors and the embedding of entrepreneurial and small business activities. Recognising the diversity of contexts for entrepreneurship and small business activity as well as the context of researchers can help us to understand the true richness of the entrepreneurship phenomenon. This course will study entrepreneurship as a contextualised event from different theoretical and empirical perspectives. We will also discuss challenges for entrepreneurship theory as well as implications for empirical research designs.

The course aims to introduce students to different contexts in which entrepreneurship and small business activities take place, with particular emphasis on the challenges this poses for theory, research designs and methodologies. Students will develop an understanding of how to contextualise in theory and empirical research. Students also will understand the relevance of the researcher's own context for researching entrepreneurship. Finally, students will contribute to the emerging research agenda on entrepreneurship and context, currently put together by William B. Gartner, Mike Wright, Shaker Zahra and the course instructor Friederike Welter, amongst others (Welter and Gartner 2016).

#### Course schedule:

29 April 2016	10-18	Session 1 and Introduction to course
3 June 2016	10-18	Session 2
17 June 2016	10-18	Session 3
15 July 2016	10-18	Session 4: Final conference / workshop

- In session 1, we will focus on defining context and on analysing how the participant's context (culture, background, etc.) impacts on their research designs and themes.
- In session 2, we will review the individual contexts of entrepreneurship, with particular emphasis on the agency of entrepreneurs in changing / influencing contexts.
- Session 3 focuses on the socio-spatial and institutional contexts of entrepreneurial activity, together with a close look at temporal and historical influences.
- For Session 4, students will jointly organise an open workshop in order to present and discuss their course papers.
- Additional session with international guest speaker planned speaker, contents, date and time to be confirmed (preliminary: 16<sup>th</sup> June, 10-14)

#### Course assignments

- For Session 1: a poster which reflects on your "contexts": How can you, as a "product" of your own specific context (personal, culture, etc.) contribute something novel to entrepreneurship research? To be presented and discussed at session. Individual assignment.
- Preparing a mini-lecture (30 minutes) as input for sessions 2-3: oral presentation and discussion of literature related to themes in sessions 2-3. Group assignment. Groups will be decided in session 1.

- Research paper on a selected topic related to course theme and presentation at final session (5.000-6.000 words). This paper should ideally be targeted towards a specific journal, workshop or conference within the entrepreneurship field or contribute to the participant's thesis. Individual assignment.
  - Deadline for draft paper to reviewer(s) and course instructor: 1<sup>st</sup> July 2016
  - Deadline for final paper to course instructor: 15<sup>th</sup> August 2016. Feedback until early October 2016.
- Written review (2 pages) on the research paper of course participants and discussant at final session. Individual assignment.
- Deadline to submit review to authors and course instructor: 7<sup>th</sup> July 2016.
- Joint organisation of final workshop to present and discuss course papers.

Attendees and application: The course has room for 12 participants and participants will be admitted until the course is full. Please send an email to Mrs. Tanja Sanchez (tanja.sanchez2@uni-siegen.de), including your name, your thesis topic (your university, if not Siegen) and a valid email address. Deadline for registrations: 29<sup>th</sup> February 2016.

ECTS: 5 creditpoints

Instructor: Prof.in Dr. Friederike Welter

Contact: welter@uni-siegen.de

Guest instructor: to be confirmed.

**Course readings**: The list below includes selected articles, which serve as introduction to the course topic. Participants are required to familiarize themselves with the course literature. As the topic of the course touches on other disciplines / research fields, participants generally are expected to complement the course literature with their own literature search, extending this, amongst others, to anthropology and ethnological studies, economics, economic geography, agricultural economics, rural studies, gender studies, (economic) sociology. Together with William B. Gartner, the course instructor is currently putting together a volume titled "A research agenda on entrepreneurship and context" – the introductory chapter of this book will provided to course participants in January 2016.

- Aldrich, H. E. (2010). Beam Me Up, Scott(ie)! Institutional Theorists' Struggles with the Emergent Nature of Entrepreneurship. *Research in the Sociology of Work*, 329-364.
- Akman, Varol (2000), 'Rethinking context as a social construct', Journal of Pragmatics, 32 (6), 743-759.
- Anderson, A. R. (2000). Paradox in the periphery: an entrepreneurial reconstruction? *Entrepreneurship & Regional Development*, *12*, 91-109.
- Anderson, A. R. & Smith, R. (2007). The moral space in entrepreneurship: an exploration of ethical imperatives and the moral legitimacy of being enterprising. *Entrepreneurship & Regional Development*, *19*, 479-497.
- Autio, Erkko, Martin Kenney, Philippe Mustar, Don Siegel and Mike Wright (2014), 'Entrepreneurial innovation: The importance of context', *Research Policy*, **43** (7), 1097-1108.
- Baker, Ted and Reed E. Nelson (2005), 'Creating Something from Nothing: Resource Construction through Entrepreneurial Bricolage', *Administrative Science Quarterly*, **50** (3), 329-366.
- Bamberger, Peter (2008), 'From the Editors Beyond Contextualization: Using Context Theories to Narrow the Micro-Macro Gap in Management Research', *Academy of Management Journal*, **51** (5), 839-846.
- Berg, N. G. (1997). Gender, place and entrepreneurship. Entrepreneurship & Regional Development, 9, 259-268.
- Chalmers, Dominic M. and Eleanor Shaw (2015), 'The endogenous construction of entrepreneurial contexts: A practicebased perspective', *International Small Business Journal*. Online early.
- Clarke, John (2013), 'Contexts: forms of agency and action', in Christopher Pollitt (ed), *Context in Public Policy and Management: The Missing Link*?, Cheltenham: Edward Elgar Publishing, pp. 22-34.
- De Bruin, Anne and Kate V. Lewis (2015), 'Traversing the Terrain of Context in Social Entrepreneurship', *Journal of Social Entrepreneurship*, **6** (2), 127-136.
- Fletcher, D. E. (2006). Entrepreneurial processes and the social construction of opportunity. *Entrepreneurship Theory and Practice*, *18*, 421-440.
- Gartner, William B. (1985), 'A Conceptual Framework for Describing the Phenomenon of New Venture Creation', Academy of Management Review, **10** (4), 696-706.
- Gartner, William B. (1988), 'Who is an Entrepreneur?' is the wrong question', *American Journal of Small Businesses*, **12** (4), 11-32.
- Gartner, William B. (2006), 'A "Critical Mess" approach to entrepreneurship scholarship', in Anders Lundström and Sune Halvarsson (eds), *Entrepreneurship research: Past perspectives and future prospects* (Vol. 2), Hanover, MA: NOW, pp. 73-82.
- Gartner, William B. (2008), 'Variations in entrepreneurship', Small Business Economics, 31 (4), 351-361.

- Gartner, W. B. (2013), 'Creating a community of difference in entrepreneurship scholarship', *Entrepreneurship & Regional Development*, **25** (1-2), 5-15.
- Gartner, William B. and Sue Birley (2002), 'Introduction to the special issue on qualitative methods in entrepreneurship research', *Journal of Business Venturing*, **17** (5), 387-395.
- Granovetter, M. (1985). Economic Action and Social Structure: The Problem of Embeddedness. *The American journal of sociology*, *91*, 481-510.
- Henrekson, M. & Sanandaji, T. (2011). The interaction of entrepreneurship and institutions. *Journal of Institutional Economics*, 7, 47-75.
- Hess, M. (2004). 'Spatial' relationships? Towards a reconceptualization of embeddedness. *Progress in Human Geography*, 28, 165-186.
- Hindle, K. (2010). How community context affects entrepreneurial process: A diagnostic framework. *Entrepreneurship & Regional Development*, 22, 599-647.
- Hjorth, D. & Johannisson, B. (2003). Conceptualising the opening phase of regional development as the enactment of a 'collective identity'. *Concepts & Transformation*, *8*, 69.
- Hjorth, D., C. Jones and W. B. Gartner (2008), 'Introduction for 'recreating/recontextualising entrepreneurship", Scandinavian Journal of Management, **24** (2), 81-84.
- Hoskisson, Robert E., Mike Wright, Igor Filatotchev and Mike W. Peng (2013), 'Emerging Multinationals from Mid-Range Economies: The Influence of Institutions and Factor Markets', *Journal of Management Studies*, **50** (7), 1295-1321.
- Jack, Sarah L. and Alistair Anderson (2002). The effects of embeddedness on the entrepreneurial process. *Journal of Business Venturing*, 17, 467-487.
- Johns, Gary (2001), 'In praise of context', Journal of Organizational Behavior, 22 (1), 31-42.
- Jones, Geoffrey and Rohit Daniel Wadhwani (2006), *Entrepreneurship and business history: Renewing the research agenda*, Harvard: Division of Research, Harvard Business School.
- Kloosterman, R., J. Van der Leun and J. Rath (1999), 'Mixed embeddedness: (In)formal economic activities and immigrant businesses in the Netherlands', *International Journal of Urban and Regional Research*, 23 (2), 252-277.
- Korsgaard, Steffen, Richard Ferguson and Johan Gaddefors (2015), 'The best of both worlds: how rural entrepreneurs use placial embeddedness and strategic networks to create opportunities', *Entrepreneurship & Regional Development*, 1-25.
- McKeever, Edward, Sarah Jack and Alistair Anderson (2015), 'Embedded entrepreneurship in the creative re-construction of place', *Journal of Business Venturing*, **30** (1), 50-65.
- Misra, Sasi and E. Sendil Kumar (2000), 'Resourcefulness: A Proximal Conceptualisation of Entrepreneurial Behaviour', Journal of Entrepreneurship, 9, 135-154.
- Pierre, Jon (2013), 'Context, theory and rationality: an uneasy relationship?', in Christopher Pollitt (ed), *Context in Public Policy and Management The Missing Link*?, Cheltenham, UK: 'Edward Elgar Publishing, Inc.', pp. 124-130.
- Polanyi, K. (1957). The great transformation: the political and economic origins of our time. Boston: Beacon.
- Pollitt, Christopher (2013a), 'Context: what kind of missing link?', in Christopher Pollitt (ed), Context in Public Policy and Management The Missing Link?, Cheltenham, UK: Edward Elgar Publishing, pp. 415-422.
- Pollitt, Christopher (2013b), 'First link', in Christopher Pollitt (ed), *Context in Public Policy and Management: The Missing Link?*, Cheltenham: Edward Elgar, pp. 88-97.
- Pollitt, Christopher (2013c), 'Preface: Context a missing link?', in Christopher Pollitt (ed), *Context in Public Policy and Management The Missing Link*?, Cheltenham, UK: Edward Elgar Publishing, pp. xv-xx.
- Powell, Erin E. (2011). Weathering the Gale: Toward a Theory of Entrepreneurial Resourcefulness and Resilience. Dissertation, North Carolina State University. Retrieved from

http://proquest.umi.com/pgdlink?did=2485153441&Fmt=2&clientl d=79356&RQT=309&VName=PQD

- Shaver, Kelly G. and Linda R. Scott (1991), 'Person, process, choice; Thepsychology of new venture creation', *Entrepreneurship: Theory and Practice*, **16** (2), 23-43.
- Shaw, Eleanor and Anne de Bruin (2013), 'Reconsidering capitalism: the promise of social innovation and social entrepreneurship?', *International Small Business Journal*, **31** (7), 737-746.
- Spedale, Simona and Tony J. Watson (2013), 'The emergence of entrepreneurial action: At the crossroads between institutional logics and individual life-orientation', *International Small Business Journal*, **32** (7), 759-776.
- Steyaert, C. & Katz, J. (2004). Reclaiming the space of entrepreneurship in society: geographical, discursive and social, dimensions. *Entrepreneurship and Regional Development*, *16*, 179-196.
- Su, Jing, Qinghua Zhai and Hans Landström (2015), 'Entrepreneurship research in China: internationalization or contextualization?', *Entrepreneurship & Regional Development*, **27** (1-2), 50-79.
- Ucbasaran, Deniz, Paul Westhead and Mike Wright (2001), 'The Focus of Entrepreneurial Research: Contextual and Process Issues', *Entrepreneurship: Theory & Practice*, **25** (4), 57.
- van Gelderen, Marco and Enno Masurel (eds), (2012), Entrepreneurship in Context, Abingdon: Routledge.
- Welter, Friederike (2008), *Entrepreneurship in its context (s): a review.* Paper presented at the NSF-DFG Conference "Contextualizing Economic Behaviour", New York, NY.
- Welter, Friederike (2011), 'Contextualizing Entrepreneurship Conceptual Challenges and Ways Forward',

Entrepreneurship Theory and Practice, 35 (1), 165-184.

- Welter, Friederike, Candida G. Brush and Anne de Bruin. (2014). The gendering of entrepreneurship context Working Paper, Vol. 1. IfM Bonn.
- Welter, Friederike and David Smallbone (2011), 'Institutional Perspectives on Entrepreneurial Behavior in Challenging Environments', *Journal of Small Business Management*, **49** (1), 107-125.
- Welter, Friederike and Mirela Xheneti (2013), 'Reenacting Contextual Boundaries Entrepreneurial Resourcefulness in Challenging Environments', in A.C. Corbett and J. Katz (eds), *Entrepreneurial Resourcefulness: Competing with Constraints* (Vol. 15), Bingley: Emerald, pp. 149-183.
- Wright, Mike, James J Chrisman, Jess H Chua and Lloyd P Steier (2014), 'Family enterprise and context', Entrepreneurship Theory and Practice, **38** (6), 1247-1260.
- Zahra, S. A. (2007). Contextualizing theory building in entrepreneurship research. *Journal of Business Venturing*, 22, 443-452.
- Zahra, Shaker A. and Mike Wright (2011), 'Entrepreneurship's Next Act', *Academy of Management Perspectives*, **25** (4), 67-83.
- Zahra, Shaker A., Mike Wright and Sondos G. Abdelgawad (2014), 'Contextualization and the advancement of entrepreneurship research', *International Small Business Journal*, **32** (5), 479-500.