

# Internship or Student Trainee (Werkstudent) (m/w/div)



billiton gmbh - we are a tech driven software company specialized in the digitalization of business processes. For more than 20 years we have been supporting small and medium-sized enterprises in the development of complex business applications.

Additionally, with our own Tech-Startup companies Lozuka and awiti we support communities in regional web shopping and mobile payment processing.

With immediate effect we are looking for business oriented quantitative student trainees or interns. You will join an experienced team, have a chance to develop yourself and learn on the job. As you will be part of a business development team you have the opportunity to shape and design processes at an early stage.

## Your benefits

1. Working in a highly professional Startup and business development atmosphere with an experienced international team to shape and develop the business.
2. Tech-driven and focused on excellence in shaping the community and payment industry.
3. Working directly for the CEO of billiton to support him in his business development approach and goals.
4. Flexible working hours, mix of homeoffice and on site in Siegen, remote first.
5. Attractive compensation and additional benefits.

## Your tasks

1. Structure competition analysis, business plans and business cases for growth strategies.
2. Develop pitch decks and support investor meetings.
3. Challenge valuations, scenario analysis's and due diligences of companies.
4. Drive communication and cooperation processes.

## Your profile

1. Enrolled student in either a business school or economics department with a strong business development and quantitative profile, at least 2nd year
2. Very good to excellent academic performance and analytical skills
3. Know-how in the following areas:
  - a. Business development and planning
  - b. Microsoft office skills, esp. excellent in Excel and PowerPoint
4. A solution-oriented, self-reliant, reliable and independent way of working
5. Business fluent in German and very good English skills
6. Internships at least 2 months, Student Trainees at least 6 months

**Interested? Please apply via email to Patrick Schulte. We are looking forward to get in touch with you!**